REPAIR MEANS BUSINESS

REPAIR OR TRADE IN?

See the whole math before you decide.

Customer _____ Phone _____ Date _____

Three questions to ask about any trade-in offer

1. How is the credit paid? ☐ All at once ☐ Monthly on the bill, for _____ months

2. What plan does it require? _____ More than you pay now? ☐ No ☐ Yes, $ _____ a mo.

3. How long until the new phone is paid off? _____ months.
If you leave or pay it off early, the remaining credits: ☐ continue ☐ stop ☐ not sure, ask

The comparison: the same 24 months for every column

	Repair and keep	Trade-in offer	Buy new, no trade-in
Cost today include tax and fees	$	$	$
Credit received	None	$ ☐ instant ☐ monthly	None
Monthly device payment	$0	$ _____ x ____ months	$ _____ x ____ months
Months until paid off	0		
Plan requirement	None	_____ +$____ a mo.	
TOTAL OVER 24 MONTHS	**$**	**$**	**$**
Still owed or committed after 24 months	Nothing		
The old phone what happens to it	You keep it	Goes to the carrier or store	You keep it

How to total the trade-in column: cost today + (monthly device payment x 24) + (added plan cost x 24), minus the credits received in 24 months.

Two things to know about the phone you have now

Security updates expected through _____ from the manufacturer's published policy

Does the offer take your phone as it is? ☐ Yes, any condition ☐ No, needs good condition ☐ Not sure, ask

Before any phone leaves your hands: back it up, remove the SIM and memory card, and erase it using the manufacturer's instructions.

Prepared by _____

Shop name and phone. Type it here before you print, or write it in.

Figures are the customer's own offer and this shop's repair price on the date above. This sheet is arithmetic, not a quote or financial advice. Offer terms change; confirm with the company making the offer. A free tool from the Tech Care Association. techcareassociation.org